### KANDIYOHI COUNTY AND CITY OF WILLMAR ECONOMIC DEVELOPMENT COMMISSION (EDC) JOINT OPERATIONS BOARD OF DIRECTORS (OB)

### **MINUTES**

### January 12, 2023

### Four Season Shelter, Robbins Island, Willmar, Minnesota and Via ZOOM Video Conference

Present: Art Benson, Donna Boonstra, Jesse Gislason, Les Heitke (via Zoom), Kelly

TerWisscha and Mary Warszynski

Absent: Abdulcadir Gaal

Ex Officio: Vicki Davis and Justice Walker

Staff: Aaron Backman, Executive Director; Sarah Swedburg, Business Development

Specialist; and Kelsey Olson, Marketing & Communications Specialist (via Zoom)

Media: Ralph Dickerson, Lakes Area Review and Jennifer Kotila, West Central Tribune

Secretarial: Nancy Birkeland, Legal & Administrative Assistants, Inc.

President Art Benson called the meeting to order at approximately 11:04 a.m.

**AGENDA**—Aaron Backman stated he will do an update on the 2022 financials following the Consent Agenda and give an update on the Highway 23 Coalition under Reports.

IT WAS MOVED BY Mary Warszynski, SECONDED BY Kelly TerWisscha, to approve the Agenda and the following Consent Agenda.

### **CONSENT AGENDA**

Approve: 1. Minutes of December 8, 2022

- 2. Financial reports as of December 31, 2022
- 3. Payment of the following:
  - a. Invoice No. 19658R from Minnesota Counties Intergovernmental Trust in the amount of \$4,583 (property/liability/cyber/duty \$4,192 and workers compensation \$391) as budgeted for insurance
  - b. \$8,500 quarterly payment to the Willmar Lakes Area Convention & Visitors Bureau as budgeted
- 4. Addition and Removal of Committee Members
  - a. Addition of Duane Anderson to the Broadband and Advanced Technology Committee
  - b. Removal of Dean Bouta from the Broadband and Advanced Technology Committee

Accept: Committee/Subcommittee Minutes

- 1. Agriculture and Renewable Energy Development 11/17/2022
- 2. Broadband and Advanced Technology 12/12/2022
- 3. Finance 11/15/2022
- 4. Marketing and Public Relations 11/28/2022
- 5. Leisure Travel 8/1, 10/10, 11/7 and 12/5

MOTION CARRIED.

[Les Heitke joined the meeting via Zoom.]

**2022 Financials.** Backman compared the Balance Sheets from 2021 to 2022 noting the 2022 financial reports are unaudited. Assets are down approximately 3.8% mainly due to loans being paid off. Revenues from the county levy were at 99.2% of goal. Backman also compared the Profit & Loss Statements from 2021 to 2022. Total income in 2022 was \$622,537.50 compared to \$1.4 million, which can be attributed to the Minnesota Pandemic Relief grants. He highlighted the expenses related to the Elevate Community Business Academy noting that the fourth quarter expenses have not yet been submitted to the state for payment under the grant. Total committee expenses were higher as was Employee Compensation due to the new position. Total expenses were less than budgeted, but the year ended with a deficit of \$34,502.43.

**UNFINISHED BUSINESS**—There was no Unfinished Business.

### **NEW BUSINESS**

**2023 Planning Session.** Backman noted the boards' planning session will be held March 16, 2023 at the new Willmar Events & Recreation Center from 9:00 a.m. to 2:30 p.m. The proposal submitted by Achieve TFC was received (see attached).

IT WAS MOVED BY Jesse Gislason, SECONDED BY Mary Warszynski, to approve the Proposal by Achieve TFC to facilitate the boards' planning session at an estimated cost of \$4,150. MOTION CARRIED.

### **ANNUAL MEETING—**

### Regular Meeting Date, Time and Location.

IT WAS MOVED BY Mary Warszynski, SECONDED BY Jesse Gislason, to continue meeting on the second Thursday of each month at 11 a.m. MOTION CARRIED.

**Election of 2023 Officers.** Backman noted generally the president and vice president serve two years and the vice president takes over as president the third year. A new board member will be appointed to replace Donna Boonstra, who has served three full three-year terms.

IT WAS MOVED BY Kelly TerWisscha, SECONDED BY Jesse Gislason, to elect the following officers for the Kandiyohi County and City of Willmar Economic Development Commission Joint Operations Board for 2023: Art Benson as president, Jesse Gislason as vice president, Mary Warszynski as secretary and Kelly TerWisscha as treasurer. MOTION CARRIED.

### **Assignment of Board Members to Standing Committees.**

IT WAS MOVED BY Kelly TerWisscha, SECONDED BY Mary Warszynski, to assign board members to the following standing committees of the Kandiyohi County and City of Willmar Economic Development Commission:

Agriculture and Redevelopment—Abdulcadir Gaal
Broadband and Advanced Technology—Jesse Gislason
Business Retention and Expansion/Recruitment—Les Heitke and Mary Warszynski
Finance—Kelly TerWisscha
Marketing and Public Relations—Jesse Gislason
Leisure Travel—Art Benson
MOTION CARRIED.

[Justice Walker joined the meeting.]

The agenda was taken out of order.

**Finance Committee.** Sarah Swedburg provided information on a loan approved by the Finance Committee to Dandelion Wishes, a women's clothing boutique opening in Bear Path Plaza. Total financing is \$246,000 of which the EDC will provide \$17,250.

IT WAS MOVED BY Les Heitke, SECONDED BY Mary Warszynski, to approve a five-year \$17,250 loan to Dandelion Wishes LLC, doing business as Mainstream Boutique, under the Kandiyohi County and City of Willmar Economic Development Commission Microenterprise Loan Program at 5.5% interest per annum, secured by a UCC Financing Statement. MOTION CARRIED.

Backman provided information on the COVID-19 Business Assistance Loan (COBAL) program to Kandi Adult Care. Since the Conciliation Court judgment was entered, the owner has been making the loan payments, which recently increased from \$100 per month to \$257.26 per month. The owner requested payments remain at \$100 for six month, which the Finance Committee has recommended.

IT WAS MOVED BY Jesse Gislason, SECONDED BY Kelly TerWisscha, to approve reducing the automatic COBAL payments by Kandi Adult Care to \$100 for six months starting in February 2023. MOTION CARRIED.

**Marketing and Public Relations Committee.** Backman informed the board that the EDC's website has not been modified in several years and funds were included in the 2023 budget to accomplish this. Kelsey Olson reported Requests for Proposals were sent out to four website

developers and three submitted proposals. Staff and the Marketing and Public Relations Committee are recommending the proposal submitted by Redwood Valley Technical Solutions. Olson reviewed information about the proposal in her January 5, 2023 memo (see attached).

IT WAS MOVED BY Mary Warszynski, SECONDED BY Kelly TerWisscha, to approve the agreement with Redwood Valley Technical Solutions at an estimated cost of \$10,750 to redo the Kandiyohi County and City of Willmar Economic Development Commission website plus a monthly care plan of \$99 per month, a \$330 annual hosting plan, including domain registration, and hourly assistance at a fee of \$75 per hour. MOTION CARRIED.

Olson would also like to retain VantagePoint Marketing Consultants for two months at a cost of \$333 per month to assist with the redesign of the website.

IT WAS MOVED BY Jesse Gislason, SECONDED BY Les Heitke, to approve a two-month agreement with VantagePoint Marketing Consultants to provide assistance with redesign of the website at a cost of \$333 per month. MOTION CARRIED.

### **REPORTS**

**Economic Development Activity.** Justice Walker reported Les Schwab will be constructing a tire center east of Menards and is getting work ready for the new construction season. The comprehensive plan will be presented to the Willmar City Council soon. A new staff person was hired to replace Kayode Adiatu. Walker reported everything is in order for the downtown streetscape plan, which will be implemented in the spring. The Planning Commission has not been able to meet quorum lately; he will be seeking two new members to replace two members who cycled out.

Backman reported construction permit values were close to a record for 2022 at just short of \$90 million. Other highlights for 2022 included a number of commercial projects with the most prominent one being the FedEX distribution center at approximately \$30 million; the largest residential construction projects were Edgeview Apartments (Unique Opportunities) and Block 25 Lofts. The \$50 million Willmar Wye project was completed. Construction of single-family homes was up 20% in rural Kandiyohi County. Federated Telephone Cooperative was awarded a \$4.93 million state Border-to-Border Broadband Development grant for the northwest part of the county with construction to begin in May. The EDC was awarded a Child Care Economic Development Grant. Backman distributed a list of proposed projects for Corridors of Commerce (see attached). Out of 43 projects, three are for Highway 23: a grade separation at Highways 15 and 23 in St. Cloud; a grade separation at the intersection of Highways 9 and 23 by New London and the two- to four-lane expansion in Willmar Township near Menards toward Priam. The EDC is working on a proposed project on 50 acres between Nexyst 360 and FedEx to construct an industrial facility larger than FedEx, which needs rail. Another party is interested in nine acres to the north that also needs rail access. There have been several meetings related to Nexyst 360 and a party that is interested in a bulk grain storage facility.

**Elevate Community Business Academy.** Swedburg noted graduation of the latest course is tomorrow evening for 11 students. The board should have received an invitation and a reminder will be sent today. Food will be provided. Three more instructors are being trained (one more for Spanish and one for Somali), which will allow Swedburg to fill in only when necessary. Spring semester will start in February and end the week before Memorial Day. She continues to work with the Latino Economic Development Center to have a Spanish-speaking representative in SWIF's region. A meet and greet was held recently with former Elevate graduates. All graduates are still in business or have not yet started their business. As graduates increase, there will be more data available. She will be partnering with University of Minnesota Extension to assess the program. She also had a conversation with Premier Virtual about creating a resource hub for small businesses.

### **COMMITTEE REPORTS**

Agriculture and Renewable Energy Development Committee. Swedburg reported the committee meets next Thursday. They hope to hear from Willmar and New London-Spicer Schools about their greenhouses. EDC staff met with a European business about a site for an industrial hemp facility and local test plots totaling 80-100 acres to plant industrial hemp. Walker reported everything is tied up related to a loan for a goat processing facility north of FedEx in the Willmar Industrial Park 4<sup>th</sup> Addition. There are state and federal programs available for meat processing. Swedburg visited Simply Shrimp this week; it is focusing on hatching shrimp.

[Donna Boonstra joined the meeting.]

The committee postponed doing an event this year with the Stingers.

[The agenda was taken out of order.]

**Recognition of Retiring Board Member Donna Boonstra.** President Benson presented a plaque to Donna Boonstra in recognition of her service to this board and the EDC's committees from 2014-2022. The board and staff voiced their appreciation to Boonstra. Boonstra commented on her time on the board and efforts by the Broadband Committee, as well as the progress being done on expanding Highway 23 to four lanes.

### **COMMITTEE REPORTS CONTINUED**

Broadband and Advanced Technology Committee. Swedburg reported Federated Telephone Cooperative is awaiting receipt of the contract from the state for the Border-to-Border Broadband Development Grant. The state is working to get its timelines on track and it is hoped the issues will be resolved soon. Federated is working with the townships to get the right equipment ordered. The state opened a second round of Border-to-Border Broadband Development grants and the committee is looking at working with Federated to apply for a grant to cover Lake Andrew and Colfax Townships and with Vibrant Broadband to cover East

Lake Lillian Township. The committee will be looking at the cities of Blomkest and Lake Lillian to be done through Vibrant Broadband and Arvig.

**Business Retention and Expansion/Recruitment.** Backman reported the EDC will be hosting its second virtual career fair on January 18. Olson has been promoting the event. To date, 36 businesses have registered; they are now trying to recruit job seekers. Renville and Redwood Counties are partners in the event and are doing outreach; Ridgewater College is assisting with job seeker recruitment.

**Leisure Travel.** Olson has been attending the Leisure Travel meetings and reported the committee is working on a digital passport for outdoor events in the county similar to what is done by the state and working on the annual visitors guide.

WHAT'S UP? Board members mentioned the increasing popularity of curling, some of whom have or will be trying the sport. Gislason stated he is settling into his new role as Mayor of Spicer and is excited to join the EDC's Broadband Committee. Spicer is getting ready for WinterFest to be held in a few weeks.

**ADJOURNMENT**—There being no business, the meeting was adjourned at approximately 1:00 p.m.

**NEXT MEETING**—The next regular board meeting is 11:00 a.m., Thursday, February 9, 2023 at the Community Room of Heritage Bank, Willmar, and via Zoom video conference.

Mary Warszynski, Secretary

APPROVED: 2/9/2023

Art Benson, President

Proposal to Kandiyohi County and City of Willmar Economic Development Commission - Strategic Planning Submitted by Cheryl K. Glaeser, December, 2022

### **Background Summary – Understanding of Needs**

The mission of the **Kandiyohi County and City of Willmar Economic Development Commission** is to be a catalyst for economic growth of the greater Kandiyohi County Area. The Commission develops organizational priorities on an annual basis by engaging Staff, Board members, Committee Chairs, and other key stakeholders in fact-finding efforts to identify trends, challenges, opportunities. The Commission seeks a third-party consultant to review, revise, and develop strategies that will guide the work of the Commission throughout 2023 and 2024. With recent acquisition of resources for key priorities such as broadband and child care, reviewing the status of current goal accomplishments and considering priorities for the next 12 to 24 months will be essential in developing the best approaches to advancing the region's economic opportunities. If desired, longer-term goals may be considered to achieve a greater vision for the future.

### **Goals and Outputs**

Strategic planning for the Commission would be designed to empower and enable staff, Board, and key stakeholders to develop overarching strategies that will guide the work of the Commission for the benefit of Kandiyohi County and the City of Willmar. This approach includes a blend of consulting, facilitation, research and analysis of needs. Cheryl's highly participatory planning process regardless of whether held in person or virtually, allows for input from key decision makers and stakeholders. The process used will ensure that:

- Key stakeholders are identified and engaged so that the plan benefits from a diverse set of viewpoints
- Participants identify the issues and opportunities they consider pressing and discuss them within the framework of the process
- The process stays on time and on track, unless leaders chose to change it
- The strategic outcomes are clearly understood and realistic.

### Key Scope of Work:

- Develop and facilitate a planning process that engages and invests key stakeholders in revising/developing goals and action plans to guide the work of the Commission over the next 12 to 24 months.
- Facilitate a Strategic Planning Session to prioritize information gathered for the creation of goals and key objectives
- Define goals and objectives in a strategic plan and provide a summary of gathered insights following the retreat.

### **Timeframe**

The specific dates and timeframes would be determined in partnership with Commission Staff and/or stakeholders, with a Strategic Planning session tentatively planned for *March 16, 2023*. Cheryl initially envisions one advance meeting, key stakeholder interviews, and a stakeholder survey as part of the participatory approach leading up to the planning session.

### About Achieve Consulting (TFC), LLC/Cheryl K. Glaeser

**Achieve Consulting (TFC)** is an LLC formed in 2017 to support organizations and small businesses by providing solutions that move ideas to action, strengthen leaders and teams, and help groups achieve strong results. Since 2017, Achieve has helped nearly 30 organizations with strategic planning, community engagement, and other organizational consulting.

Cheryl K. Glaeser, Owner/President of Achieve Consulting, is an enthusiastic and results-oriented professional. She has exceptional facilitation skills and a unique ability to combine broad stakeholder insights into actionable outcomes. After years of seeing organizational planning documents sit on the shelf, Cheryl structures planning processes so that all those engaged feel a true connection to the work and a clear path to results. Cheryl's skills span over 20 years of advancing organizations and regional initiatives. Cheryl has strong business, economic, and workforce development acumen. Prior to owning Achieve TFC, LLC, Cheryl was a Senior Associate with a national firm providing consulting and planning services to organizations across the United States. She also has extensive knowledge of local and regional economic development through her work as a Program Officer with the Southwest Initiative Foundation. Cheryl holds a Bachelor's Degree in Organizational Development and Group Dynamics through Metropolitan State University as well as certificates in Economic Development and Finance, Business Credit and Analysis, Business Marketing & Attraction, Executive and Organizational Leadership, Asset-Based Community Development, and Principles/Techniques of Fundraising.

Cheryl's past experience and working knowledge of the EDC and its priorities as well as general workforce, community, and economic development in rural communities position her as an exemplary candidate for this work.

Recent projects of note include the following:

- Redwood County EDA Strategic Planning
- Minnesota Service Cooperatives CTE Collaborative Development and Planning
- Southwest/West Central Service Cooperative Strategic Planning
- United Community Action Partnership Community Needs Assessment

Respectfully submitted by:

Cheryl K. Glaeser
President/Owner of Achieve TFC, LLC

huyl K. Glasser

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320-582-7526

cheryl@achieveresultstogether.com

"I believe we are more unified and have greater clarity than we have ever had."

Executive Committee member; MN Rural Broadband Coalition

References available upon request.

### Achieve TFC, LLC: DRAFT Scope of Work/Budget

The following chart outlines draft concepts for proposed activities, timeline, and estimated consulting costs required to complete them. This outline should be considered a starting point for discussion about the preferred process and timeframe to best meet the desired outcome of this project. A full scope of work may be developed based on further discussion and understanding of needs. Final estimated costs may be adjusted to reflect final scope.

### Jan/Feb Pre-Planning

- Review background materials such as the current goals/objectives; accomplishments to date
- Planning meeting with staff to identify key strategic questions, discuss advance survey of key stakeholders, and develop a final work plan and timeline for the planning process
- Up to 8 interviews with key stakeholders to understand current challenges, opportunities, and future desires

Estimated Fees: \$1,600

### February/March Discovery – Key Stakeholder Input

- Develop and distribute survey with input from staff; survey would gather insights based on current priorities/realities
- Analysis of survey results and past year accomplishments
- Work with staff to develop planning session goals, design agenda/process

Estimated Fees: \$500

### March/April Analysis and Plan Development

- Assist EDC staff in creating preretreat packet to prepare stakeholders for session
- Facilitate a full-day planning session in March to develop strategic priorities and key objectives for the defined period
- Analysis/synthesis of retreat findings
- Development of Strategic Plan Documents

Estimated Fees: \$1,800

Estimated Fees: Consulting/Facilitation - \$4,150 (Includes approximately \$250 for supplies, materials, and mileage)

Deliverables: Designed and implemented Survey; Developed and Facilitated Planning Session; Analysis/Summary of Findings; Strategic Plan

www.achieveresultstogether.com 3 | Page



TO: Joint Operations Board

FROM: Kelsey Olson, Marketing and Communications Specialist

DATE: 1.5.2023

RE: Website Re-Design Recommendation

EDC staff, including Executive Director Aaron Backman, Business Development Manager Sarah Swedburg, myself, and the Marketing and Public Relations Committee recommend hiring Redwood Valley Technical Solutions (RVTS) for the update of the EDC's website. RVTS' ability to provide a timely service that is integrated with involvement from the EDC along with the unique features it can provide on the site and the post-site-creation-support meet the EDC's needs. We sent Request for Proposals to four entities and received three responses.

The following are reasons why RVTS is the best fit for our needs:

- A start-to-finish timeline of 12 weeks and a cost estimate of \$10,750 (RFPs ranged from this
  amount up to \$63,000)
- Creation of a modern website that serves both as an information resource and customer acquisition channel while incorporating social media into a mobile-friendly site
- Ability to use present data available on current site usage to guide an audit of existing and future pages. RVTS provided a current page audit with its RFP reflecting its ability to look at a larger picture
- Create a calendar of events, including the capability to provide online registration and payment
- Apply integration of Google analytics and search console for statics and tracking, including the capability to have regular pings to Google and other search engines
- Website creation process of content, concept, development, revisions, and launch phases allow for EDC participation, guidance, and feedback every step of the way
- A monthly care plan available at \$99/month, a \$330/year hosting plan including domain name registration. A fee hour of assistance comes with the plan with an additional \$75/hour fee. We currently use these services and are satisfied with them.

The EDC also recommends the use of VantagePoint Marketing Consultants. RVTS and VantagePoint have a current working relationship. VantagePoint provides Marketing Roadmap services to RVTS' customers. We recommend a retainer of \$333/month, starting at two months, be applied for hourly (\$60/hour) services. Ongoing marketing support from VantagePoint will be temporary and support shaping consistent branding for the EDC including shaping consistent communication on our focus areas, identifying guiding images, and creating personas for our specific audiences that will guide the creation of the website and future marketing of these specific audience members.

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# Corridors of Commerce

Fostering economic growth with transportation investments

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The project recommendation period is now closed.

## Corridors of Commerce

## 2022 project selection schedule

Key activity	Schedule
Announce 2022 recommendation process and open online submittal process	Aug. 1, 2022
Close online submittal process	Nov. 30 2022
Project review begins by districts	Dec 1 2022
Final project descriptions, cost estimates and letters of support are due to Central Office Manda 1, 2022	200. 1, 2022
Consultant having availabion and gooding of maricula	ce Maich 1, 2025
Consultant organs evaluation and scoring of projects	March 1, 2023
MnDOT announces project awards	May 1, 2023

### 2022 proposed projects

Corridors of Commerce funding requested	\$1,584,000,000	\$131,000,000	\$100,000,000	\$89,000,000	\$77,485,640	\$66,800,000	\$59,930,000	\$59,930,000	\$57,000,000	\$55,750,000	\$55,750,000	\$55,750,000	\$55,000,000	\$50,300,000	\$50,300,000
0		\$1	\$1	\$8	\$7.	\$6	\$5	\$2		\$5.	\$5	\$5	\$5.	\$5(	\$5(
Submitter	Duluth - Superior MPO (Metropolitan Interstate Council or MIC)	I-494 Corridor Commission	Scott County	City of Elk River	Dakota County	Wright County	City of Blaine	Anoka County	City of Bloomington Minnesota	City of Otsego	City of Dayton	City of St. Michael	Olmsted County	City of Albertville	City of Monticello
Project type	Preservation for Freight	WnPASS Expansion	Grade Separation	Grade Separation	Interchange Expansion	4 to 6 Lane Expansion	Grade Separation	Duplicate	MnPASS City of Blo Implementation Minnesota	Lane Additions - Both Directions	Duplicate	Duplicate	Grade Separation	Lane Addition - Westbound Only	Lane Addition - Eastbound Only
General location	Duluth, MN - Superior, WI (I-535 Bridge)	I-494 between 35W and TH 77	TH 13 Corridor from Quentin Avenue in Savage to Nicollet Avenue in Burnsville	10 & 169 TH 10/169 in southeast Elk River between TH 101 and Anoka County	Interstate 35 between CSAH 46 and CSAH 70 and CSAH 50 between 172nd Street and I35 south ramps in Lakeville Mn	I-94 between Albertville and Monticello	TH 65 between 103rd Avenue NE and 117th Avenue NE in the City of Blaine.	TH 65 between 103rd Avenue NE and 117th Avenue NE in the City of Blaine.	I-494 and 35W in Bloomington and Richfield, Minnesota	Albertville to Monticello	Albertville to Monticello	Albertville to Monticello	Intersection of Trunk Highway 14 and County State Aid Highway 44 in Olmsted County	Albertville to Monticello - Westbound	Monticello to Albertville - Eastbound
District Highway	I-535 Duluth,	494 I-494 be	13 TH 13 Cor Burnsville	10 & 169 TH 10/1	I-35 Interstat	I-94 Pet	65 TH 65 b Blaine.	65 TH 65 b Blaine.	494 I-494 an		I-94 Albertvi	I-94 Albertvi	14 Intersect Olmsted	I-94 Albertvi	i-94 Montice
District	_	Metro	Metro	3	Metro	3	Metro	Metro	Metro	3	3	3	9	3	8
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	Distric	District Highway	y General location	Project type	Submitter	Corridors of Commerce funding requested
91	3	10	US Highway 10 and Minnesota Trunk Highway 25	Grade Separation	City of Becker	\$45,403,000
17	Metro	11	In the City of Apple Valley on TH 77 (Cedar Ave.), from 138th St. north to 35E	Lane Expansion	City of Apple Valley	\$43,773,000
00	Metro	55	Trunk Highway 55 from Arrowhead Drive to County Road 19	2 to 4 Lane Expansion	Highway 55 Corridor Coalition	\$43,000,000
5	Metro	36 & 120	36 & 120 The junction of TH 36 and TH 120 (Century Avenue).	Grade Separation	Washington County Public Works	\$43,000,000
30	Metro	5	Trunk Highway 5 from 80th St. in the City of Victoria to Century Boulevard in the City of Chanhassen, excluding the segment from Rolling Acres Road (CSAH 13) to Minnewashta Parkway	2-4 Lane Expansion	Carver County	\$40,060,000
<del>42</del>		169	US 169/CSAH 4 Rural Safety and Mobility Interchange Project, Zimmerman, MN	Grade Separation	City of Zimmerman	\$37,400,000
5	3	15 & 23	MN-23 concurrent with MN-15 in St. Cloud	Grade Separation	Saint Cloud Area Planning Organization	\$36,500,000
St.	3	210 & 371	Junction of Trunk Highway 210 and Trunk Highway 371 in Baxter, Crow Wing County, MN	Grade Separation	Crow Wing County	\$33,000,000
24	3	10	TH 10 and CSAH 11 Interchange near Big Lake/Becker	Grade Separation	Sherburne County	\$30,600,000
35	Metro	610	TH 610 and East River Road	Interchange Expansion	City of Coon Rapids	\$28,372,700
78	Metro	10	On US Hwy 10 from CSAH 78 (Hanson Blvd) to CSAH 9 (Round Lake Blvd) in the City of Coon Rapids	4 to 6 Lane Expansion	City of Andover	\$28,100,000
F	∞	23	Intersection of TH23 and TH9 at New London, MN.	Grade Separation	Kandiyohi County	\$26,000,000
00	Metro	∞	TH 8 from I-35 to Karmel Avenue	2 to 4 Lanes Expansion	Chisago County Public \$23,828,666 Works	\$23,828,666
23	Metro	62	Highway 62 between Portland Ave. and Highway 77 (Cedar Ave.)	Auxiliary Lane	City of Richfield	\$19,913,000
30	Metro	47	The proposed project is a package of improvements on a 1.4 mile segment of Trunk Highway 47 (TH 47) in the City of St Francis between Roundabout Cree Street NW and Ambassador Boulevard NW		City of St. Francis, MN	\$18,000,000
3	Metro	1-94	Fish Lake Interchange: WB I-94/NB I-494 Merge Added Lane & WB I-94 Auxiliary Lane	Auxiliary Lane	I-94 West Corridor Coalition	\$13,400,000

Corridors of Commerce funding	\$8,500,000	000,000	\$7,500,000	\$7,000,000	\$6,000,000	\$5,500,000	\$4,923,500	\$3 000 000	\$3,000,000	\$1,100,000	3,700	\$600,000
00	\$8,	\$8,	\$7,		\$6,	\$5,	\$4,	83	3	\$1.	\$62	
Submitter	City of Rogers	Highway 23 Coalition \$8,000,000 (Acting Chair)	Ramsey County	Redwood County Highway Department	Southwest Corridor Transportation Coalition	Freeborn County	Auxiliary Lane City of Maple Grove	City of Northfield	City of North Branch	St. Louis County	City of Brooklyn Park \$623,700	Urban Capacity City of Grand Rapids Improvements
Project type	Auxiliary Lane	2-4 Lane Expansion	Interchange Expansion	Preservation for Freight	Grade Separation	New Interchange	Auxiliary Lane	Roundabout	Engineering	Roundabout	Preservation for Freight	Urban Capacity Improvements
	Fish Lake Interchange: WB I-94 Auxiliary Lane Between Hemlock Lane Auxiliary Lane City of Rogers & Weaver Lake Road	TH 23 in Willmar Township, Kandiyohi County	I-35E at County Road J Interchange	TH 19 - Redwood Falls	US Highway 212 and County State Aid Highway 51 Intersection in Benton Township, Carver County	On I-90, 1.5 miles west of the intersection of I-90 and CSAH 22 (Bridge New Avenue, Exit 157).	Fish Lake Interchange (I-94 / I-494 / I-694): Added Lane to the I-94 WB Merge with NB I-494 - Maple Grove, MN	Northfield	400th Street at I35, North Branch, Minnesota	US 53 in the Cities of Eveleth and Virginia	Intersection of US Highway 169 (US 169) at 109th Avenue North in the Cities of Champlin and Brooklyn Park	Intersection of Trunk Highway 2 and Trunk Highway 169 in Grand Rapids
District Highway	I-94	23	I-35E	19	212	1-90	I-94	19	I-35	53	169	2 & 169
Distric	Metro I-94	∞	Metro I-35E	∞	Metro 212	9	Metro	9	Metro	1	Metro	1

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# Who can submit project recommendations

You must be authorized to represent of one of the following organizations to submit a project recommendation request:

- One of our area transportation partnerships
- · Any city, county, township, or tribal government
- · Any formal corridor coalition from within the State
  - Established as a not-for-profit organization
- Any metropolitan planning organization or regional development organization in the State