



Kandiyohi County & City of Willmar  
ECONOMIC DEVELOPMENT COMMISSION

**JOINT OPERATIONS BOARD MEETING  
AGENDA**

**11:00 a.m., February 13, 2020  
EDC Board Room, Willmar, MN**

11:00 **CALL TO ORDER** (7 members/4 = quorum) . . . . . President Kelly TerWisscha

11:01 **ADDITIONS OR DELETIONS TO AGENDA OR CONSENT AGENDA** . . . . . President TerWisscha

**11:03 CONSENT AGENDA**

- Approve:
1. Minutes of January 9, 2020 meeting
  2. Financial reports as of January 31, 2020
  3. Removal of Jean Geselius from the Marketing and Public Relations Committee
  4. Payment of bills over \$1,000:
    - a. Partners In Ag Innovation Conference sponsorship of \$1,500 as budgeted
    - b. Compass Consultants, Inc. for \$18,740 (pass through) after reimbursement by Dovre, Mamre and St. Johns Townships and Kandiyohi County
    - c. REDstar Creative for \$2,070 from the Marketing and Public Relations Committee's budget

- Accept: Committee/Subcommittee Minutes
1. Agriculture and Renewable Energy Development 12/19/2019 and 1/16/2020
    - a. Ag Industrial Hemp 10/7 and 12/9/2019; 1/13/2020
  2. Broadband and Advanced Technology 1/6/2020
  3. Business Retention and Expansion/Recruitment 12/6/2019 and 1/3/2020
  4. Marketing and Public Relations 12/23/2019
  5. Leisure Travel 1/6/2020

11:05 **ITEMS REMOVED FROM CONSENT AGENDA** . . . . . President TerWisscha

**11:10 UNFINISHED BUSINESS**

1. Connecting Entrepreneurial Communities Conference. . . . . Aaron Backman

**11:20 NEW BUSINESS**

1. Request to Attend Area Development Site Selector Conference in Detroit, MI . . . . . Connie Schmoll

2. Ag Succession Planning Seminar . . . . . Connie Schmoll

**11:45 PROGRESS REPORTS**

1. Willmar/Willmar Industrial Park . . . . . Dave Ramstad/Aaron Backman
2. Strategic Priority Areas
  - a. Agricultural Innovation
  - b. Broadband
  - c. Business Support
  - d. Workforce Development
3. Childcare . . . . . Connie Schmoll
4. Opportunity Zone Marketing . . . . . Aaron Backman
5. Business Visits and Meetings . . . . . Aaron Backman/Connie Schmoll

**12:50 COMMITTEE REPORTS** [REMINDER: UNLESS A BOARD MEMBER HAS A QUESTION OR NEEDS ACTION ON A COMMITTEE RECOMMENDATION, ONLY COMMITTEES WITH NEW INFORMATION SINCE THE MINUTES INCLUDED IN THE BOARD PACKETS SHOULD REPORT]

1. Agriculture and Renewable Energy Development . . . . . Rollie Boll/Connie Schmoll
  - a. Industrial Hemp Exploratory Subcommittee
2. Broadband and Advanced Technology . . . . . Donna Boonstra/Connie Schmoll
3. Business Retention and Expansion/Recruitment . . . . . Les Heitke/Kelly TerWisscha/  
Aaron Backman
4. Finance . . . . . Kerry Johnson/Aaron Backman
5. Marketing and Public Relations . . . . . Donna Boonstra/Jesse Gislason/Aaron Backman
6. Leisure Travel . . . . . Art Benson/Aaron Backman

**1:00 ADJOURNMENT** . . . . . President TerWisscha

**NEXT BOARD MEETING—11:00 a.m., Thursday, March 12, 2020** at the EDC office, Willmar