



Kandiyohi County & City of Willmar  
ECONOMIC DEVELOPMENT COMMISSION

JOINT OPERATIONS BOARD MEETING  
AGENDA

11:00 a.m., April 12, 2018  
Board Room, EDC Office, Willmar

11:00 CALL TO ORDER (7 members/4 = quorum). . . . . Vice President Kelly TerWisscha

11:01 ADDITIONS OR DELETIONS TO AGENDA OR CONSENT AGENDA. . . . . Vice President TerWisscha

11:05 CONSENT AGENDA

- Approve:
1. Minutes of March 8, 2018 meeting
  2. Financial reports as of March 31, 2018
  3. Payment of invoice from REDstar Creative in the amount of \$1,202.71

- Accept: Committee/Subcommittee Minutes
1. Agriculture and Renewable Energy Development 2/15/2018
    - a. Ag Marketing Subcommittee 2/14/2018
  2. Broadband and Advanced Technology 3/5/2018
  3. Finance 3/13/2018
  4. Marketing and Public Relations 2/26/2018
  5. Leisure Travel 2/5 and 3/12/2018

11:06 ITEMS REMOVED FROM CONSENT AGENDA. . . . . Vice President TerWisscha

11:10 EXECUTIVE DIRECTOR'S ANNUAL REVIEW. . . . . Kathy Schwantes, Chairperson  
Joint Powers Board

11:30 PROGRESS REPORTS

1. Willmar/Willmar Industrial Park. . . . . Bruce Peterson/Aaron Backman
2. 15<sup>th</sup> Street Flats. . . . . Aaron Backman
3. Glacial Ridge Hospitality. . . . . Aaron Backman/Kerry Johnson

4. Highway 23 Coalition..... Aaron Backman
  - a. Annual Membership Meeting March 9, 2018
  - b. Corridors of Commerce
  - c. Washington D.C. Trip May 22-24, 2018
5. Business Visits and Meetings. .... Aaron Backman

11:50 UNFINISHED BUSINESS

1. Follow-up of Boards' Strategic Planning Session.. .... Vice President TerWisscha
  - a. 2018 Goals:
    - Childcare
    - Diverse Business Initiative
    - Opportunity Zones
    - Transportation Infrastructure

12:30 NEW BUSINESS

1. Certificate of Deposit at United Prairie Bank. .... Aaron Backman

12:45 COMMITTEE REPORTS

[REMINDER: UNLESS BOARD MEMBERS HAVE QUESTIONS OR NEED ACTION ON A COMMITTEE RECOMMENDATION, ONLY COMMITTEES WITH NEW INFORMATION SINCE THE MINUTES INCLUDED IN THE BOARD PACKETS SHOULD REPORT]

1. Agriculture and Renewable Energy Development. .... Rollie Boll
2. Broadband and Advanced Technology..... Aaron Backman
3. Business Retention and Expansion/Recruitment. .... Les Heitke/Kelly TerWisscha/  
Aaron Backman
4. Finance. .... Kerry Johnson/Bruce Peterson/Aaron Backman
  - a. Ratify write-off of loan
5. Marketing and Public Relations. .... Aaron Backman
6. Leisure Travel..... Art Benson/Aaron Backman

1:00 ADJOURNMENT

NEXT MEETING—Regular board meeting 11:00 a.m., Thursday, May 10, 2018 at the EDC Office, 222 20<sup>th</sup> Street SE, Willmar