



Kandiyohi County & City of Willmar  
ECONOMIC DEVELOPMENT COMMISSION

**JOINT OPERATIONS BOARD MEETING  
AGENDA**

**11:00 a.m., December 12, 2019  
EDC Board Room, Willmar, MN**

11:00 **CALL TO ORDER** (7 members/4 = quorum) . . . . . President Kelly TerWisscha

11:01 **ADDITIONS OR DELETIONS TO AGENDA OR CONSENT AGENDA** . . . . . President TerWisscha

11:03 **CONSENT AGENDA**

- Approve: 1. Minutes of November 14, 2019 meeting  
2. Financial reports as of November 30, 2019

- Accept: Committee/Subcommittee Minutes  
1. Ag Industrial Hemp 10/7/2019  
2. Broadband and Advanced Technology 11/4/2019  
3. Business Retention and Expansion/Recruitment 10/4 and 11/1/2019  
4. Finance 9/10 and 11/20/2019  
5. Leisure Travel 9/16 and 11/4/2019

11:05 **ITEMS REMOVED FROM CONSENT AGENDA** . . . . . President TerWisscha

11:10 **UNFINISHED BUSINESS**

11:20 **NEW BUSINESS**

1. 2020 Connecting Entrepreneurial Communities Conference Application . . . . Aaron Backman

11:45 **PROGRESS REPORTS**

1. Willmar/Willmar Industrial Park . . . . . Dave Ramstad/Aaron Backman

- 2. Strategic Priority Areas
  - a. Agricultural Innovation
    - i. Industrial Hemp Industry . . . . . Connie Schmoll
  - b. Broadband
  - c. Business Support
  - d. Workforce Development
- 3. Rural Child Care Innovation Program . . . . . Connie Schmoll
- 4. Opportunity Zone Marketing . . . . . Aaron Backman
- 5. Highway 23 Coalition . . . . . Donna Boonstra/Aaron Backman
- 6. Business Visits and Meetings . . . . . Aaron Backman/Connie Schmoll

**12:50 COMMITTEE REPORTS**     [REMINDER: UNLESS A BOARD MEMBER HAS A QUESTION OR NEEDS ACTION ON A COMMITTEE RECOMMENDATION, ONLY COMMITTEES WITH NEW INFORMATION SINCE THE MINUTES INCLUDED IN THE BOARD PACKETS SHOULD REPORT]

- 1. Agriculture and Renewable Energy Development . . . . . Rollie Boll/Connie Schmoll
- 2. Broadband and Advanced Technology . . . . . Donna Boonstra/Connie Schmoll
- 3. Business Retention and Expansion/Recruitment . . . . . Les Heitke/Kelly TerWisscha/  
Aaron Backman
- 4. Finance . . . . . Kerry Johnson/Aaron Backman
  - a. Approve \$25,000 Revolving Loan Fund Loan
  - b. Approve Guarantee Percentage for Loans over \$25,000
  - b. Approve Microenterprise Loan Fund Manual
- 5. Marketing and Public Relations . . . . . Donna Boonstra/Jesse Gislason/Aaron Backman
- 6. Leisure Travel . . . . . Art Benson/Aaron Backman

**1:00 ADJOURNMENT** . . . . . President TerWisscha

**ANNUAL BOARD MEETING—11:00 a.m., Thursday, January 9, 2020** at the EDC office, Willmar